

**FUND INFORMATION**

|                                   |                                 |
|-----------------------------------|---------------------------------|
| Portfolio Manager:                | Darryl Hannington               |
| Launch date:                      | 02 May 2013                     |
| Portfolio Value:                  | R 58,216,220                    |
| Price (Fund Inception):           | 100 cents                       |
| NAV Price as at month end:        | 137.11 cents                    |
| JSE Code:                         | AMFOA                           |
| Bloomberg Code:                   | AMETFOA                         |
| ISIN Number:                      | ZAE000175667                    |
| ASISA Category:                   | SA - Multi Asset - Flexible     |
| Benchmark:                        | CPI+6% p.a.                     |
| Minimum lump sum:                 | R 25 000                        |
| Minimum monthly investment:       | R 1 000                         |
| Valuation:                        | Daily                           |
| Valuation time:                   | 15:00                           |
| Transaction time:                 | 14:00                           |
| Date of Income Declaration:       | 28 February/31 August           |
| Date of Income Payment:           | 2nd working day of Mar/Sep      |
| <b>Income Declaration (cpu)</b>   |                                 |
| 2017 Income Distribution (31 Aug) | - cpu                           |
| 2017 Income Distribution (28 Feb) | - cpu                           |
| 2016 Income Distribution (31 Aug) | 0 cpu                           |
| 2016 Income Distribution (29 Feb) | 0 cpu                           |
| Fund Administrators:              | Boutique Collective Investments |

**FEE STRUCTURE**

|                                     |   |
|-------------------------------------|---|
| Annual Service Fee:                 | 1.71% (Incl. VAT)   |
| Advisory Fee (Max):                 | 3.42% (Incl. VAT)   |
| Annual Advice Fee:                  | 0 - 1.14% (if applicable)                                   |
| Initial Fee:                        | 0.00% (Incl. VAT)   |
| Performance Fee:                    | 20% above benchmark over a rolling 1 year period, cap 2% pa |
| <b>* Total Expense Ratio (TER):</b> | 1.84% (Incl. VAT)   |
| Performance fees incl in TER:       | 0.00% (Incl. VAT)   |
| <b>Portfolio Transaction Cost:</b>  | 0.74% (Incl. VAT)   |
| <b>Total Investment Charge:</b>     | 2.58% (Incl. VAT)   |

**RISK PROFILE**

**Medium – High**

- This portfolio holds more equity exposure than a medium risk portfolio but less than a high-risk portfolio. In turn the expected volatility is higher than a medium risk portfolio, but less than a high-risk portfolio. The probability of losses is higher than that of a medium risk portfolio, but less than a high-risk portfolio and the expected potential long term investment returns could therefore be higher than a medium risk portfolio.
- Where the asset allocation contained in this MDD reflect offshore exposure, the portfolio is exposed to currency risks
- The portfolio is exposed to equity as well as default and interest rate risks.
- Therefore, it is suitable for medium to long term investment horizons.

**INVESTMENT STRATEGY**

The Baobab BCI Flexible Opportunity Fund is a domestic flexible portfolio that aims to provide investors with a moderate to high long term total return by actively seeking investment opportunities. The portfolio is suitable for investors with a moderate to aggressive risk profile. The portfolio may invest in global and local equity securities, government bonds, corporate bonds and inflation linked bonds, debentures, fixed interest securities, property shares, property related securities, preference shares, money market instruments and assets in liquid form. The portfolio may from time to time invest in listed and unlisted financial instruments.

**MONTHLY NET RETURNS**

|          | Jan   | Feb   | Mar  | Apr   | May   | Jun   | Jul  | Aug   | Sep   | Oct   | Nov   | Dec   | Year   |
|----------|-------|-------|------|-------|-------|-------|------|-------|-------|-------|-------|-------|--------|
| 2013 (%) | -     | -     | -    | -     | -0.3  | 0.01  | 2.18 | 2.15  | 2.59  | 3.97  | 0.31  | 2.58  | -      |
| 2014 (%) | -1.11 | 3.08  | 0.45 | 1.28  | 2.05  | 3.01  | 0.56 | 1.52  | 9.11  | 2.43  | 5.41  | 1.92  | 33.63  |
| 2015 (%) | 4.67  | 1.5   | 2.37 | 2.33  | 0.39  | -0.78 | 5.07 | -2.79 | -0.73 | 7.02  | 2.42  | 0.25  | 23.51  |
| 2016 (%) | -7.25 | -2.72 | 4.22 | -1.99 | 3.95  | -5.77 | 0.21 | 1.90  | -3.12 | -1.30 | -1.69 | 1.90  | -11.71 |
| 2017 (%) | 0.48  | -2.17 | 3.11 | 1.18  | -2.17 | -2.69 | 5.14 | -2.37 | -1.04 | 6.98  | -1.05 | -11.4 | -6.99  |
| 2018 (%) | 0.39  |       |      |       |       |       |      |       |       |       |       |       |        |

**MONTHLY BENCHMARKS**

|          | Jan  | Feb  | Mar  | Apr  | May  | Jun  | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  | Year  |
|----------|------|------|------|------|------|------|------|------|------|------|------|------|-------|
| 2013 (%) | -    | -    | -    | -    | 0.20 | 0.78 | 1.56 | 0.78 | 0.97 | 0.68 | 0.58 | 0.77 | -     |
| 2014 (%) | 1.15 | 1.62 | 1.79 | 0.95 | 0.67 | 0.76 | 1.31 | 0.85 | 0.49 | 0.67 | 0.49 | 0.31 | 11.30 |
| 2015 (%) | 0.31 | 1.12 | 1.92 | 1.37 | 0.75 | 0.92 | 1.53 | 0.49 | 0.48 | 0.41 | 0.74 | 0.5  | 11.05 |
| 2016 (%) | 0.84 | 1.32 | 2.03 | 1.15 | 1.41 | 0.73 | 0.99 | 1.40 | 0.40 | 0.58 | 0.97 | 0.82 | 13.02 |
| 2017 (%) | 0.90 | 1.05 | 1.59 | 1.07 | 0.59 | 0.77 | 0.69 | 0.79 | 0.58 | 0.98 | 0.77 | 0.59 | 10.37 |
| 2018 (%) | 0.98 |      |      |      |      |      |      |      |      |      |      |      |       |

**HIGHEST & LOWEST MONTHLY RETURNS PER CALENDAR YEAR**

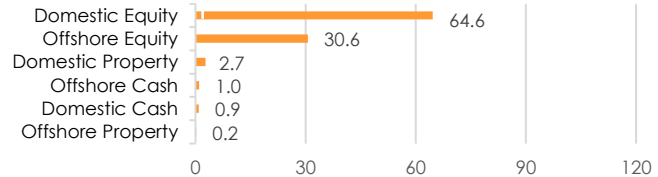
|      | 2017  | 2016  | 2015  | 2014  | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
|------|-------|-------|-------|-------|------|------|------|------|------|------|------|------|
| High | 6.98  | 4.22  | 7.02  | 9.11  | 3.97 | -    | -    | -    | -    | -    | -    | -    |
| Low  | -11.4 | -7.25 | -2.79 | -1.11 | -0.3 | -    | -    | -    | -    | -    | -    | -    |

**FUND PERFORMANCE (NET OF FEES)**

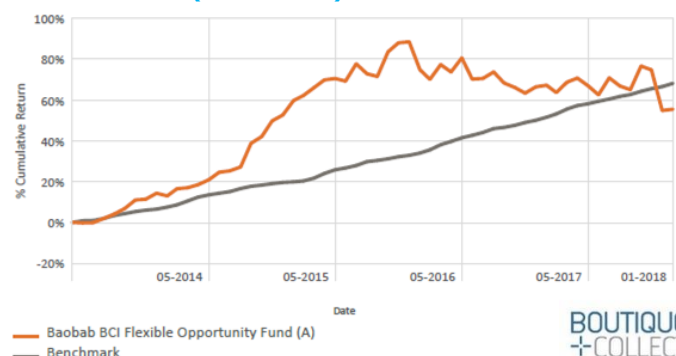
|                 | Cumulative (%) |           | Annualised (%) |           |
|-----------------|----------------|-----------|----------------|-----------|
|                 | Fund           | Benchmark | Fund           | Benchmark |
| 1 Year          | -7.08%         | 10.98%    | -7.08%         | 10.98%    |
| 2 Year          | -11.12%        | 25.56%    | -5.73%         | 12.05%    |
| 3 Year          | -2.72%         | 40.29%    | -0.92%         | 11.95%    |
| 5 Year          |                |           |                |           |
| Since Inception | 55.47%         | 68.23%    | 9.73%          | 11.56%    |

\* Inception date: 02 May 2013

\*\* Annualised return is the weighted average compound growth rate over the period measured.

**PORTFOLIO HOLDINGS**
**Asset Allocation (%) as at 31 December 2017**

**Top Holdings (%) as at 31 December 2017**

|  |      |
|--|------|
| Naspers Ltd                            | 21.3 |
| Anglo American PLC                     | 7.9  |
| Alviva Holdings Ltd                    | 6.3  |
| Dis-Chem Pharmacies Ltd                | 5.5  |
| BHP Billiton PLC                       | 4.1  |
| Advtech Limited                        | 3.9  |
| Direxion Daily Technology Bull 3X ETF  | 3.8  |
| iShares Core MSCI Emerging Markets ETF | 3.8  |
| Richemont Securities Ag ADR            | 3.6  |
| Hastings Group Holdings PLC            | 3.5  |

**PERFORMANCE (Net Of Fees)**


## INFORMATION AND DISCLOSURES RISKS

Where foreign securities are included in the portfolio there may be additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. Certain investments - including those involving futures, options, equity swaps, and other derivatives may give rise to substantial risk and might not be suitable for all investors.

### \* TOTAL EXPENSE RATIO (TER)

Please note: A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. Transaction Costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, the investment decisions of the investment manager and the TER. The TER and Transaction cost calculations are based upon the portfolio's direct costs for the financial year ended 31 August 2017, whilst the underlying portfolios' ratio and cost calculations are based upon their most recent published figures, being 30 September 2017.

### \* EFFECTIVE ANNUAL COST

Boutique Collective Investments adopted the ASISA Standard on Effective Annual Cost ("EAC"). The EAC measure allows you to compare charges on your investments as well as their impact on your investment returns prior to investing. For further information regarding the ASISA Standard on Effective Annual Cost and access to the EAC calculator please visit our website at [www.bcis.co.za](http://www.bcis.co.za).

| * Total Expense Ratio (TER)   | Transactional Cost (TC)  | Total Investment Charge (TER & TC)   |
|---|--|--|
| 1.84%   | 0.74%  | 2.58%  |
| Of the value of the Fund was incurred as expenses relating to the administration of the Fund. | Of the value of the Fund was incurred as costs relating to the buying and selling of the assets underlying the Fund. | Of the value of the Fund was incurred as costs relating to the investment of the Fund. |

## INVESTMENT MANAGER

Baobab Capital (Pty) Ltd is an authorised Financial Service Provider FSP 45428.

- Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge or can be accessed on our website [www.bcis.co.za](http://www.bcis.co.za).
- Valuation takes place daily and prices can be viewed on our website ([www.bcis.co.za](http://www.bcis.co.za)) or in the daily newspaper.
- Actual annual performance figures are available to existing investors on request.
- Upon request the Manager will provide the investor with portfolio quarterly investment holdings reports.

## MANAGEMENT COMPANY INFORMATION

Boutique Collective Investments (RF) (Pty) Limited  
Catnia Building, Bella Rosa Village, Bella Rosa Street, Bellville, 7530  
+ Tel: 021 007 1500/1/2 or 021 914 1880 + Fax: 086 502 5319  
+ Email: [clientservices@bcis.co.za](mailto:clientservices@bcis.co.za) + [www.bcis.co.za](http://www.bcis.co.za)

## CUSTODIAN / TRUSTEE INFORMATION

The Standard Bank of South Africa Limited Tel: 021 441 4100

## DISCLAIMER

Boutique Collective Investments (RF) (Pty) Ltd ("BCI") is a registered Manager of the Boutique Collective Investments Scheme, approved in terms of the Collective Investments Schemes Control Act, No 45 of 2002 and is a full member of ASISA. Collective Investment Schemes in securities are generally medium to long term investments. The value of participatory interests may go up or down and past performance is not necessarily an indication of future performance. BCI does not guarantee the capital or the return of a portfolio. Collective Investments are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees, charges and maximum commissions is available on request. BCI reserves the right to close the portfolio to new investors and reopen certain portfolios from time to time in order to manage them more efficiently. Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge. Performance fees are calculated and accrued on a daily basis based upon the daily outperformance, in excess of the benchmark, multiplied by the share rate and paid over to the manager monthly. Performance figures quoted for the portfolio are from Morningstar, as at the date of this minimum disclosure document for a lump sum investment, using NAV-NAV with income reinvested and do not take any upfront manager's charge into account. Income distributions are declared on the ex-dividend date. Actual investment performance will differ based on the initial fees charge applicable, the actual investment date, the date of reinvestment and dividend withholding tax. BCI retains full legal responsibility for the third party named portfolio. Although reasonable steps have been taken to ensure the validity and accuracy of the information in this document, BCI does not accept any responsibility for any claim, damages, loss or expense, however it arises, out of or in connection with the information in this document, whether by a client, investor or intermediary. This document should not be seen as an offer to purchase any specific product and is not to be construed as advice or guidance in any form whatsoever. Investors are encouraged to obtain independent professional investment and taxation advice before investing with or in any of BCI's products.

## FAIS CONFLICT OF INTEREST DISCLOSURE

Please note that your financial advisor may be a related party to the co-naming partner and/or BCI. It is your financial advisor's responsibility to disclose all fees he/she receives from any related party. The portfolio's TER includes all fees paid by portfolio to BCI, the trustees, the auditors, banks, the co-naming partner, underlying portfolios, and any other investment consultants/managers as well as distribution fees and LISP rebates, if applicable. The portfolio's performance numbers are calculated net of the TER expenses. The investment manager earns a portion of the service charge and performance fees where applicable. In some instances, portfolios invest in other portfolios which form part of the BCI Scheme. These investments will be detailed in this document, as applicable.

## MANAGED BY SOUTH AFRICA'S FASTEST GROWING ASSET MANAGEMENT COMPANY

Anchor Capital has established itself as one of SA's leading providers of asset management services, in both local and offshore markets. Peter Armitage (46) has 21 years' experience in SA financial markets, having worked as an analyst, Head of Research, fund manager (hedge and long only) and Chief Investment Officer.

Peter is a CA (SA), having served articles with Deloitte & Touche subsequent to completing a BComm, B Compt (Hons) and the SAICA Board exam in 1993. Peter has worked at Merrill Lynch, Deutsche Bank, Nedbank and until December 2011 at Investec Wealth & Investment. Peter has achieved a record number of No 1 positions (21) in the annual Financial Mail investment analyst survey of institutional investors.

Peter's investment style is based on fundamental research and focusses on valuation, but unlike most SA Managers he actively seeks out growth. His outperformance over the years has come from identifying "off the radar" high conviction opportunities. In 2011 he purchased Anchor Capital with the intent of developing it into one of SA's most successful asset managers.

His team:

- 15 Research team members
- 5 Portfolio managers
- 7 Sales team members
- 2 Traders

## PORTFOLIO MANAGER - DARRYL HANNINGTON

Darryl has a B Com Honours (Finance) from WITS and is a CFA charter holder. He has worked in the financial services industry for the past 9 years as a Private Banker and Investment Specialist at Investec. Darryl heads up the portfolio management desk and takes responsibility for IFA distribution in JHB. He also covers the South African Construction and Insurance sectors.



**BOUTIQUE**  
+ COLLECTIVE  
INVESTMENTS